



**KYOTECH**

PROCESS - PRODUCT - SERVICE

# COMPANY PROFILE

# ABOUT KYOTECH

## History

Kyotech was founded in 2013 by a team of passionate ICT professionals driven by a shared vision to revolutionize the industry. Since then, we have been empowering businesses with innovative ICT solutions, delivering exceptional results, and building long-term partnerships based on trust and reliability.

## Overview

Kyotech is a leading ICT company dedicated to providing comprehensive solutions to businesses across diverse industries. We specialize in optimizing processes, developing innovative products, and delivering exceptional services that cater to our clients' unique needs. With a team of highly skilled professionals and deep industry expertise, we strive to transform businesses through the effective use of technology.

## Mission

Our mission is to streamline business processes, develop innovative products, and deliver exceptional services in the field of Information Communication Technology (ICT). We aim to empower businesses with efficient processes, cutting-edge products, and top-notch services that drive their success and enable digital transformation.

## Core Values

1. **Excellence:** We strive for excellence in all aspects of our work, delivering high-quality solutions, products, and services that meet and exceed client expectations.
2. **Innovation:** We foster a culture of innovation, encouraging creativity, and embracing emerging technologies to stay at the forefront of the ICT industry.
3. **Collaboration:** We believe in the power of collaboration and work closely with our clients, understanding their needs, and providing tailored solutions through effective communication and teamwork.
4. **Integrity:** We conduct business with integrity, honesty, and ethical practices, ensuring transparency, trust, and confidentiality in all our interactions.
5. **Customer Focus:** Our clients are at the center of everything we do. We listen attentively, understand their challenges, and provide personalized solutions that address their specific requirements.

## Process Optimization

We analyze and optimize business processes to enhance operational efficiency, reduce costs, and improve productivity. Our experienced consultants work closely with clients to identify bottlenecks, streamline workflows, and implement efficient solutions that maximize productivity and deliver tangible results.

**Product Development:** We are committed to developing cutting-edge products that address market demands and drive business growth. Our product development team leverages the latest technologies and industry best practices to create innovative solutions that are user-friendly, scalable, and aligned with clients' business objectives.

## Service Delivery

We believe in providing exceptional services that exceed client expectations. Our dedicated service delivery team ensures prompt and reliable support, technical expertise, and ongoing maintenance to ensure the smooth functioning of our clients' technology infrastructure. We prioritize customer satisfaction and are committed to building long-term partnerships based on trust and reliability.

## Services

- 1. Photocopiers and Printers:** We provide a wide range of photocopiers and printers, catering to various printing and copying needs of businesses. Our devices offer high-quality, reliable, and efficient performance for seamless document reproduction.
- 2. Multi-functional Devices:** Our multi-functional devices combine the capabilities of printers, scanners, copiers, and fax machines into a single integrated solution. These devices streamline document management processes, saving space and enhancing productivity.
- 3. Time Attendance Systems:** Our time attendance systems help businesses effectively manage employee attendance and track working hours. We offer a range of solutions, including biometric devices, swipe cards, and software, enabling accurate time tracking and automated payroll processes.
- 4. VoIP Solutions:** Our VoIP (Voice over Internet Protocol) solutions enable businesses to optimize their communication systems. We provide feature-rich VoIP systems that deliver high-quality voice calls, video conferencing, messaging, and other collaboration tools, helping businesses improve communication efficiency and reduce costs.
- 5. IP Surveillance Systems:** We offer advanced IP surveillance systems that utilize network cameras and video management software. Our systems provide high-resolution video footage, remote access, and intelligent analytics, enhancing security and enabling effective monitoring.
- 6. Integrated IT Solutions:** Our integrated IT solutions cater to businesses' technology requirements, encompassing network infrastructure setup and management, server and storage solutions, software deployment and support, cybersecurity measures, cloud computing services, and more. We provide comprehensive IT solutions tailored to the specific needs of each client.
- 7. IT Hardware:** We offer a wide range of IT hardware, including servers, desktops, laptops, networking equipment, and peripherals. Our hardware solutions are sourced from trusted manufacturers and are designed to meet the demands of modern business environments.
- 8. Asset Finance Solutions:** We provide asset finance solutions to assist businesses in acquiring the necessary technology equipment and solutions. Our asset finance services help companies manage their cash flow efficiently while acquiring the latest technology tools and solutions to drive business growth.

## Customer Commitment

At Kyotech, we uphold core values of excellence, innovation, collaboration, integrity, and customer focus. We strive to deliver outstanding service and support, ensuring customer satisfaction and building long-term partnerships based on trust and reliability.





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